



COUNTRY, CITY, PLACE OF ORIGIN TRANSPORTATION COUNTRY, CITY, PLACE OF DESTINATION

Incoterms 2020 ICC - Rules for any mode of transport

Incoterm	COST	RISK	INSURANCE	Country, City, Place of Origin	Loading	Transportation	Customs Export	Handling	Freight	Handling	Customs Import	Transportation to Destination	Unloading
EXW	SELLER	BUYER		SELLER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER
FCA	SELLER	BUYER		SELLER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER
CPT	SELLER	BUYER		SELLER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER
CIP	SELLER	BUYER	SELLER	SELLER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER
DAP	SELLER	BUYER		SELLER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER
DPU	SELLER	BUYER		SELLER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER
DDP	SELLER	BUYER		SELLER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER

Incoterms 2020 ICC - Rules for maritime transport and inland waterways

Incoterm	COST	RISK	INSURANCE	Country, City, Place of Origin	Loading	Transportation	Customs Export	Handling	Freight	Handling	Customs Import	Transportation to Destination	Unloading
CFR	SELLER	BUYER		SELLER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER
FOB	SELLER	BUYER		SELLER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER
FAS	SELLER	BUYER		SELLER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER
CIF	SELLER	BUYER	SELLER	SELLER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER

Incoterms Chart

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**Cost and
Responsibility**

SELLER
 BUYER